# Dr. Sunayana

Assistant Professor Centre for Management Studies, JMI Human Resources Management & Strategic Management sunayana@jmi.ac.in Phone: +91-11-26985519 (Office)



I am into academics since July 2007. My teaching and research interests includes Human Resource Management, Strategic Management, Training & Development, Cross Cultural management and Business Ethics & Corporate Governance. I have published around fourteen papers in Journal of repute, Six Full chapters in books, six papers published in conference proceedings and more than thirty Research papers presented at different national and international conferences.

#### **Previous Associations:**

| Sl. No. | Name of the Employer           | Period of Service |            | Position  |
|---------|--------------------------------|-------------------|------------|-----------|
|         |                                | From              | То         |           |
| 1       | Rajasthan Institute of Engg. & | 28/07/2007        | 12/09/2008 | Lecturer  |
|         | Technology, Jaipur             |                   |            |           |
| 2       | Government Engineering         | 13/09/2008        | 28/04/2010 | Assistant |
|         | College Jhalawar, Jhalawar     |                   |            | Professor |
| 3       | Jamia Millia Islamia, New      | 29/04/2010        | Continue   | Assistant |
|         | Delhi                          |                   |            | Professor |

## **Educational Qualification:**

| Sl. No. | Examination Passed | University                 | Division |
|---------|--------------------|----------------------------|----------|
| 1       | B.Sc. (Biology)    | MDSU, Ajmer                | Ι        |
| 2       | MBA (HR)           | MDSU, Ajmer                | Ι        |
| 3       | Ph.D.*             | Jiwaji University, Gwalior | Awarded  |

Topic: "Impact of Tour Guides Performance on Tourist Satisfaction" Award: UGC-NET (Management)

#### Subjects Taught:

- Strategic Management
- Human Resource Management
- Cross Cultural Issues
- Training and Development
- Corporate Governance and Business Ethics

### **Research Guidance:**

| Sl.<br>No. | Name of the Candidate                | Торіс  | Status   |
|------------|--------------------------------------|--|----------|
| 01         | Nadia Ashraf Khan<br>(November 2016) | Expatriate Adjustment, Job<br>Satisfaction, and Organizational<br>Commitment: A Study of<br>Antecedents and Consequences of<br>Expatriate Adjustment | Pursuing |
| 02         | Rakhshanda Parveen (December 2017)   | Strategic Planning Practice: A Study<br>on Indian SMEs   | Pursuing |
| 03         | Anam Aslam<br>(December 2017)        | Repatriation Adjustment Process:<br>An Empirical Study of Re-entry of<br>Expatriates   | Pursuing |
| 04         | Shadab Mohd Khan<br>(July 2019)      | Influence of Personality Traits and<br>Skills on Social Entrepreneurial<br>Intention: An Empirical Study   | Pursuing |

## **Publications in Journal:**

- Sunayana and Kumar, S. (2009). "*Management of Rural Hospitals- Exploring Success*". Journal of Commerce and Information Technology, Vol. 9, pp. 51-56, ISSN: 0972-9550.
- Prakash, M., Chowdhary, N. and **Sunayana** (2010). "*Tour guiding- Roles, Challenges and desired competencies: A review of literature*". International Journal of Hospitality and Tourism System, Volume-3, Issue 1 2010, ISSN- 0974-6250.
- Prakash, M., Chowdhary, N. and **Sunayana** (2010). "*Becoming a tour guide: Analyzing the motivations*". Revista de turism, Volume-9, Issue-9, 2010 (P.P. 5-13), ISSN: 18442994.
- Prakash, M., Chowdhary, N. and **Sunayana** (2011). "*Tour guiding: interpreting the challenges*". Turimos, Vol.6, No.-2, ISSN: 1790-8418 (Print), ISSN: 1792-6521 (online).
- Kumar, S. & **Sunayana** (2011). "*Exploring Human Resource Management Practices in Small Scale Hospitals of Rajasthan*". JM International Journal of Management Research, ISSN Print 2229-4562 Online 2230-8059, Volume-1 Issue-V May 2011.
- Sunayana and Kumar, S., (2014). "An analytical approach to human resource development in tourism sector- A study". Tourism and Cultural Heritage: Issues and challenges, Centre for Tourism and Heritage Research, Department of Commerce, Dayanand College, Ajmer (Raj.), Vol. 1, No. 1, pp. 57-67, ISBN: 978-71-55345-98-5.
- Sunayana. (2016). "Employee Perception about Organizational Culture and Commitment". Asian Journal of Management- Applications and Research, Vol. 7(1) pp. 35-53, ISSN: 2230-8660 (Print), 2230-8679 (Online).
- Sunayana, Parveen, R. & Aslam, A. (2018). "A Comparative Study on Different Styles of Management: A Case of India and China". International Journal of Research in Management & Social Science, Vol. 6(1-5), pp. 185-190, ISSN: 2322-0899.

- Sunayana and Khan, N.A. (2018). *"Factors Affecting Female Expatriates: A Review of Literature"*. International Journal of Research in Management & Social Science. Vol. 6(1-V), pp. 41-47, ISSN: 2322-0899.
- Sunayana and Parveen, R. (2019). "Evolution of Strategic Flexibility and Decision-Making Process: A Conceptual Framework". Asian Journal of Managerial Science, Vol. 8 (1), pp 85-92, ISSN: 2249-6300 (Print).
- Sunayana and Aslam, A. (2019). "Evaluating expatriates' importance for supporting activities using Importance-Performance Analysis". The Research Journal of Social Sciences, Vol 10(6), pp. 487-498, ISSN: 0025-1348 (Print), 2456-1356 (Online).
- Sunayana and Parveen, R. (2019). "Local Residents' Perception Towards Rural Tourism Development: A Study of Rural Rajasthan". International Journal of Research and Analytical Reviews, Vol 6(2), pp. 871-879, E-ISSN 2348-1269, P-ISSN 2349-5138.
- **Sunayana** and Khan, N.A. (2019). "A Qualitative Study of Indian Expatriates Abroad". Indian Management Studies Journal, Vol. 23(1), pp. 63-74.
- Sunayana, and Khan, S.M. (2019). "Trends in Social Entrepreneurship: A Systematic Review", Think India Journal, Vol. 22(14), pp. 1685-1701.

#### **Publications in Conference Proceedings:**

- Kumar, S. & **Sunayana** (2011), *"Revenue Management in Small scale Hotels of Rajasthan: A Critical Appraisal of Pricing Strategy"*, Published in proceeding of National Seminar, CMS, JMI, New Delhi, titled 'Future of Financial Markets', ISBN: 978-81-922331-0-9.
- Sunayana & Kumar, S. (2011), "Awareness of ICT in Small Scale Tourism Enterprises in Rajasthan", Published in proceeding of National Seminar, CMS, JMI, New Delhi, titled 'Future of Financial Markets', ISBN: 978-81-922331-0-9
- Sunayana & Kumar, S. (2009), "Management of Rural Hospitals-Exploring Success", Journal of Commerce & Information Technology, ISSN Print 0972-9550, Vol. No.-9 (Jan-Jun).
- Chauhan, K. & **Sunayana** (2012), "Customer Lifetime Valuation as a Tool for Customer Retention and Mapping Customer Profitability", Proceeding of National Conference, Guru Nanak Institute of Management, New Delhi, titled "Global Economic Scenario" ISBN: 978-81-904635-39, (P.P.-374-381).
- Sunayana & Parveen, R. (2019), "*The Impact of E-Commerce on Organizational Performance of the Indian Travel Agencies*", The Fourth International Scientific Conference on "Tourism in Function of Development of The Republic of Serbia-Tourism as a Generator of Employment organized by University of Kragujevac, Faculty of Hotel Management and Tourism, Vrnjačka Banja, pp. 482-499, ISBN: 978-86-89949-37-7.
- Sunayana & Parveen, R. (2020). "Entrepreneurial Culture in India: A Comparison with the BRICS Economies", in the 3<sup>rd</sup> International Business Conference Proceedings of Würzburg International Business Forum, organized by University of Applied Sciences, Würzburg and Beykent University, Istanbul, Turkey. ISBN: 978-975-6319-53-6, e-ISBN: 978-975-6319-52-9.

# **Chapter Published in Books:**

| 1 | Hait C Employee            | II                          | ICDN N. 070 01   |
|---|----------------------------|-----------------------------|------------------|
| 1 | Unit-6, Employee           | Human Resource              | ISBN No. 978-81- |
|   | Training, pp. 70-82 (2012) | Management, Prof. J.K.      | 8496-316-84      |
|   |                            | Sharma, VM Open             |                  |
|   |                            | University, Kota            |                  |
| 2 | Unit-7, Employee           | Human Resource              | ISBN No. 978-81- |
|   | Development, pp. 83-94     | Management, Prof. J.K.      | 8496-316-84      |
|   | (2012)                     | Sharma, VM Open             |                  |
|   |                            | University, Kota            |                  |
| 3 | Unit-13, Regulatory        | Human Resource              | ISBN No. 978-93- |
|   | Mechanisms in Industrial   | Management, JMI by Vikas    | 5259-660-7       |
|   | Relation, pp. 349-372.     | Publishing House, New Delhi |                  |
|   | (2016)                     | _                           |                  |
| 4 | Unit-14, Dealing with      | Human Resource              | ISBN No. 978-93- |
|   | Unions and Associations,   | Management, JMI by Vikas    | 5259-660-7       |
|   | pp. 373-394. (2016)        | Publishing House, New Delhi |                  |
| 5 | Unit-15, Industrial        | Human Resource              | ISBN No. 978-93- |
|   | Democracy, pp. 395-414.    | Management, JMI by Vikas    | 5259-660-7       |
|   | (2016)                     | Publishing House, New Delhi |                  |
| 6 | Unit-16, Grievance         | Human Resource              | ISBN No. 978-93- |
|   | Handling and Discipline,   | Management, JMI by Vikas    | 5259-660-7       |
|   | pp. 415-428. (2016)        | Publishing House, New Delhi |                  |

# **Research Papers Presented in Conferences:**

| 1 | Tourist Satisfaction:          | Second Biennial          | Centre for          | International |
|---|--------------------------------|--------------------------|---------------------|---------------|
|   | Antecedents & Consequences     | International Conference | Entrepreneurship    |               |
|   |                                | "The Spirit of           | and small           |               |
|   |                                | Entrepreneurship:        | business            |               |
|   |                                | Carrying forward the     | Management,         |               |
|   |                                | Agenda". 12-14 October   | MDS University,     |               |
|   |                                | 2007                     | Ajmer               |               |
| 2 | Relationship between Team      | International Conference | Faculty of          | International |
|   | working and Patient            | on "R3 Rural, Retail and | Management          |               |
|   | Satisfaction: Result from      | Revolution". 26-27       | Studies, Institute  |               |
|   | Small Hospitals in Jaipur      | September 2008           | of Rural            |               |
|   |                                | _                        | Management,         |               |
|   |                                |                          | Jaipur              |               |
| 3 | Marketing Challenges for       | "Indian Civil Aviation   | Indian Institute of | National      |
|   | Micro, Small & Medium          | Sector: Future           | Tourism and         |               |
|   | Tourism Enterprises            | Directions". 17-18       | Travel              |               |
|   |                                | January 2009             | Management,         |               |
|   |                                | •                        | Gwalior             |               |
| 4 | Factors affecting Marketing of | "what's Next?" 1st       | Amity Business      | National      |
|   | Micro, small & medium          | National Conference on   | School, Jaipur      |               |
|   | enterprise                     | Marketing. 22-23         | _                   |               |
|   | _                              | January 2010             |                     |               |

| 5  | Management of Rural<br>Hospital- Exploring Success   | "Rural Marketing: The<br>Changing Scenario". 17-<br>18 February 2010  | University<br>Commerce<br>College,<br>University of<br>Rajasthan, Jaipur  | International |
|----|--|---|---|---------------|
| 6  | A study on Pricing Strategies<br>with special focus on revenue<br>Management within small<br>scale hotels of Hadoti region | Indian tourism Congress<br>2 <sup>nd</sup> International<br>Conference 2010<br>Dubai Convention. 10-13<br>September 2010  | Indian Tourism<br>Congress in<br>Academic<br>Partnership with<br>EAHM, Dubai<br>and Skyline<br>University<br>College, Sharjah | International |
| 7  | The Psychometric study of<br>rural Entrepreneurs in<br>Rajasthan to determine their<br>entrepreneurial success             | 63 <sup>rd</sup> All India Commerce<br>Conference. 1-3 October<br>2010  | Faculty of<br>Commerce, Goa<br>University   | National      |
| 8  | A study of Human Resource<br>Management Practices in<br>small hospitals in Rajasthan                                       | 3 <sup>rd</sup> Biennial International<br>Conference on<br>"Entrepreneurship in<br>Growing Economies". 22<br>January 2011   | Centre for<br>Entrepreneurship<br>and Small<br>Business<br>Management,<br>MDS University,<br>Ajmer                            | International |
| 9  | Evolution of Tourism<br>Entrepreneurship in India  | 10th International<br>Conference on<br>"Emerging Global<br>Trends & Future<br>Challenges in Economic<br>Development,<br>Accounting & Finance".<br>23 January 2011 | Research<br>Foundation &<br>Research<br>Development<br>Association,<br>Jaipur   | International |
| 10 | A study of Performance<br>Appraisal in small scale<br>hospitals  | "Emerging issues in<br>Business Management".<br>4-5 March 2011  | ARYA College of<br>Engineering & IT,<br>Jaipur  | National      |
| 11 | Human Resource in Tourism:<br>Employment Creation  | "Tourism and Cultural<br>Heritage of Rajasthan:<br>Issues and challenges".<br>8-9 December 2012   | Centre for<br>Tourism and<br>Heritage<br>Research,<br>Dayanand<br>College, Ajmer  | National      |
| 12 | Factors affecting Tourist<br>Satisfaction  | "Tourism and Hospitality<br>Industry: Morden State,<br>13Problems and<br>Perspective". 11-12 May<br>2013  | Jointly organized<br>by: Graphic Era<br>University,<br>Dehradun and<br>HNB Garhwal<br>University,<br>Srinagar                 | International |
| 13 | Tourism in the age of<br>Globalization: A case study of<br>Indian Tour Guides  | "Applications of Science<br>and Technology for<br>Sustaining Tourism and<br>Hospitality Industry:<br>Bridging Theory and  | Centre for<br>Mountain<br>Tourism &<br>Hospitality<br>Studies, HNB  | National      |

|    |                                 | Practice". 28-29                              | Garhwal                   |               |
|----|---------------------------------|---|---------------------------|---------------|
|    |                                 | November 2014                                 | University,               |               |
|    |                                 | November 2014                                 | Uttarakhand               |               |
| 14 | A agent study of understanding  | "Changing Sampris of                          |                           | National      |
| 14 | A case study of understanding   | "Changing Scenario of                         | Faculty of Commerce, S.S. | National      |
|    | Tourist Expectation and         | Business Management &                         | ,                         |               |
|    | Perception                      | Finance in India". 30-31                      | Jain Subodh P.G.          |               |
| 15 |                                 | January 2014                                  | College, Jaipur           |               |
| 15 | Corporate Governance:           | National Seminar on                           | Department of             | National      |
|    | Expectations and Challenges     | "The impact of Politico-                      | Political Science,        |               |
|    |                                 | Governmental Changes                          | Jai Narain Vyas           |               |
|    |                                 | on the Administrative                         | University,               |               |
|    |                                 | System: Expectations and                      | Jodhpur                   |               |
|    |                                 | Challenges in Present                         |                           |               |
|    |                                 | Perspective". 6-7                             |                           |               |
| 1( | Detention of Occlificat         | December 2014                                 | Constant form             | Netie wel     |
| 16 | Retention of Qualified          | National Seminar on                           | Centre for<br>Mountain    | National      |
|    | Manager and skilled Labour in   | "Inclusive Drive Engine                       |                           |               |
|    | Tourism Industry                | of Community-based<br>Ecotourism in the       | Tourism and               |               |
|    |                                 |   | Hospitality               |               |
|    |                                 | Mountainous Himalayas:<br>Guidelines, Policy  | studies, HNB<br>Garhwal   |               |
|    |                                 |   | University,               |               |
|    |                                 | Perspectives, and<br>Development Indicators". | Uttarakhand               |               |
|    |                                 | 27 September 2014                             | Uttarakitallu             |               |
| 17 | A study of current practices of | International Finance                         | Centre for                | International |
| 1/ | Financial Inclusion in CSR      | Conclave. 28 February                         | Management                | International |
|    | T manetal metusion in CSK       | 2015  | Studies, Jamia            |               |
|    |                                 | 2015  | Millia Islamia,           |               |
|    |                                 |   | New Delhi                 |               |
| 18 | Role Stress in hospitality      | National Conference on                        | Pacific Institute         | National      |
| 20 | Sector: Impact of length of     | "Consumer Behaviour in                        | of Hotel                  | 1 (00000000   |
|    | service on employee's           | Hospitality and Tourism                       | Management,               |               |
|    | Performance.                    | Industry" in Association                      | Pacific Academy           |               |
|    |                                 | with Indian Council of                        | of Higher                 |               |
|    |                                 | Social Science &                              | Education and             |               |
|    |                                 | Research, New Delhi                           | research                  |               |
|    |                                 |   | University,               |               |
|    |                                 |   | Udaipur,                  |               |
|    |                                 |   | rajasthan                 |               |
| 19 | Importance and Utility of       | International Conference                      | Centre for                | International |
|    | Market Research in Start-ups    | on "Marketing in                              | Management                |               |
|    | in the context of               | Emerging Economies".                          | Studies, Jamia            |               |
|    | Technopreneurs                  | 18 February 2016                              | Millia Islamia,           |               |
|    |                                 |   | New Delhi                 |               |
| 20 | A review of factors             | International Conference                      | Centre for                | International |
|    | influencing First Generation    | on "Marketing in                              | Management                |               |
|    | Entrepreneurship                | Emerging Economies".                          | Studies, Jamia            |               |
|    |                                 | 18 February 2016                              | Millia Islamia,           |               |
|    |                                 |   | New Delhi                 |               |
| 21 | Tribal Tourism: A review of     | International Seminar on                      | Department of             | International |
|    | Challenges and Opportunities    | "Aadiwasi Tribes of                           | Political Science,        |               |
|    |                                 | India: Challenges &                           | Jai Narain Vyas           |               |
|    |                                 | Possibilities". 9-10                          | University,               |               |
|    |                                 | August 2016                                   | Jodhpur                   |               |

| 22 | A comparative study on   | 2 <sup>nd</sup> International business   | CMS, Jamia  | International |
|----|--|--|---|---------------|
|    | different styles of<br>management: A case study of<br>India and China.                             | and finance conference,<br>21 February, 2018   | Millia Islamia,<br>New Delhi  |               |
| 23 | Factors affecting female<br>expatriates: A review of<br>literature                                 | 2 <sup>nd</sup> International business<br>and finance conference,<br>21 February, 2018   | CMS, Jamia<br>Millia Islamia,<br>New Delhi  | International |
| 24 | Local Residents' Perception<br>towards Rural Tourism<br>Development: A study of<br>Rural Rajasthan | International conference<br>on "Rurality, Ruralism,<br>Rural Tourism:<br>challenges and coping<br>strategies". 15-17<br>November, 2018                               | Department of<br>Tourism and<br>Hospitality<br>Management,<br>Jamia Milla<br>Islamia, New<br>Delhi, India | International |
| 25 | Repatriate Support System:<br>Review of Strategies, Policies<br>& Practices                        | First PAN IIT<br>International<br>Management Conference.<br>30 November-2<br>December, 2018  | Department of<br>Management<br>Studies, Indian<br>Institute of<br>Technology,<br>Roorkee                  | International |
| 26 | Do India's "Best Companies to<br>Work For" Really Worth For?<br>An Intrapreneurial Perspective.    | AGBA 16 <sup>th</sup> Annual<br>World Conference on<br>"Business and<br>Entrepreneurship<br>Development in a<br>Globalised and<br>Digitalised Era" 2-4 July,<br>2019 | Academy for<br>Global Business<br>Advancement at<br>Indian Institute of<br>Technology,<br>Delhi           | International |
| 27 | Trends in Social<br>Entrepreneurship: A<br>systematic Review                                       | International Conference<br>on Volatility Uncertainty<br>Complexity and<br>Ambiguity in Business,<br>23-24 November 2019   | MIET Business<br>School, Meerut<br>and Life Way<br>Tech India   | International |
| 28 | Self-Leadership during the<br>Times of Pandemic-<br>Perspectives from<br>Management Students       | Online International<br>Conference on "New<br>Normal- Corporate and<br>Self-Management in<br>Current Scenario", 17-18<br>June 2020                                   | School of<br>Management,<br>Gautam Buddha<br>University,<br>Greater Noida                                 | International |
| 29 | Assessing the Dark Side of<br>Leadership in Different Work<br>Sectors*                             | 3 <sup>rd</sup> Jaipuria International<br>Management Conference<br>on "Envisioning<br>Business-2030", 17-18<br>July 2020.  | Jaipuria Institute<br>of Management,<br>Indore  | International |
| 30 | Knowledge Transfer on Return<br>by the Repatriates in the<br>Indian IT Industry                    | 3 <sup>rd</sup> Jaipuria International<br>Management Conference<br>on "Envisioning<br>Business-2030", 17-18<br>July 2020.  | Jaipuria Institute<br>of Management,<br>Indore  | International |

| 31 | Entrepreneurial Culture in   | The 3rd International     | Würzburg         | International |
|----|------------------------------|---------------------------|------------------|---------------|
|    | India: A Comparison with the | Business Conference       | International    |               |
|    | BRICS Economies              | Proceedings:              | Business Forum,  |               |
|    |                              | Small Firm                | Beykent          |               |
|    |                              | Internationalisation and  | University,      |               |
|    |                              | International             | Istanbul, Turkey |               |
|    |                              | Entrepreneurship, 24 - 25 |                  |               |
|    |                              | September 2020            |                  |               |

\*Best Paper Award in the track Human Resource

# **Faculty Development Programs Attended:**

| S.  | Programme Duration with Date          | Organized by                               |
|-----|---------------------------------------|--|
| No. |                                       |  |
| 1.  | 10 days Faculty Development           | Indian Institute of Tourism and Travel     |
|     | Programme from 20.06.2008 to          | Management (An organization of Ministry of |
|     | 29.06.2008                            | Tourism, Govt. Of India)                   |
| 2.  | 11 days Faculty Development           | National Science & Technology              |
|     | Programme on Entrepreneurship from    | Entrepreneurship Development Board,        |
|     | 15.12.2008 to 25.12.2008              | Department of Science & Technology,        |
|     |                                       | Government of India                        |
| 3.  | 3 weeks Orientation Programme from    | Academic Staff College Jamia Millia        |
|     | 15.07.2013 to 14.08.2013              | Islamia, New Delhi                         |
| 4.  | Advanced Training Workshop on Case    | Ivey Business School, Western University   |
|     | Writing and Teaching, from May 26-29, | Canada And International Management        |
|     | 2014                                  | Institute(IMI), New Delhi, India           |
| 5.  | 3 weeks Refresher Programme in        | Academic Staff College Jamia Millia        |
|     | Commerce and Management from          | Islamia, New Delhi                         |
|     | 09.10.2014 to 31.10.2014              |  |
| 6.  | Refresher course in Disaster          | UGC HRDC, Jamia Millia Islamia             |
|     | Management (interdisciplinary) from   |  |
|     | July 20 to August 9, 2016             |  |

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