# Dr. Sunayana

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I am into academics since July 2007. My teaching and research interests includes Human Resource Management, Strategic Management, Training & Development, Cross Cultural management and Business Ethics & Corporate Governance. I have published around fourteen papers in Journal of repute, Six Full chapters in books, six papers published in conference proceedings and more than thirty Research papers presented at different national and international conferences.

#### **Previous Associations:**

Sl. No.	Name of the Employer	Period of Service		Position
		From	То	
1	Rajasthan Institute of Engg. &	28/07/2007	12/09/2008	Lecturer
	Technology, Jaipur			
2	Government Engineering	13/09/2008	28/04/2010	Assistant
	College Jhalawar, Jhalawar			Professor
3	Jamia Millia Islamia, New	29/04/2010	Continue	Assistant
	Delhi			Professor

## **Educational Qualification:**

Sl. No.	Examination Passed	University	Division
1	B.Sc. (Biology)	MDSU, Ajmer	Ι
2	MBA (HR)	MDSU, Ajmer	Ι
3	Ph.D.*	Jiwaji University, Gwalior	Awarded

Topic: "Impact of Tour Guides Performance on Tourist Satisfaction" Award: UGC-NET (Management)

#### Subjects Taught:

- Strategic Management
- Human Resource Management
- Cross Cultural Issues
- Training and Development
- Corporate Governance and Business Ethics

### **Research Guidance:**

Sl. No.	Name of the Candidate	Торіс	Status
01	Nadia Ashraf Khan (November 2016)	Expatriate Adjustment, Job Satisfaction, and Organizational Commitment: A Study of Antecedents and Consequences of Expatriate Adjustment	Pursuing
02	Rakhshanda Parveen (December 2017)	Strategic Planning Practice: A Study on Indian SMEs	Pursuing
03	Anam Aslam (December 2017)	Repatriation Adjustment Process: An Empirical Study of Re-entry of Expatriates	Pursuing
04	Shadab Mohd Khan (July 2019)	Influence of Personality Traits and Skills on Social Entrepreneurial Intention: An Empirical Study	Pursuing

## **Publications in Journal:**

- Sunayana and Kumar, S. (2009). "*Management of Rural Hospitals- Exploring Success*". Journal of Commerce and Information Technology, Vol. 9, pp. 51-56, ISSN: 0972-9550.
- Prakash, M., Chowdhary, N. and **Sunayana** (2010). "*Tour guiding- Roles, Challenges and desired competencies: A review of literature*". International Journal of Hospitality and Tourism System, Volume-3, Issue 1 2010, ISSN- 0974-6250.
- Prakash, M., Chowdhary, N. and **Sunayana** (2010). "*Becoming a tour guide: Analyzing the motivations*". Revista de turism, Volume-9, Issue-9, 2010 (P.P. 5-13), ISSN: 18442994.
- Prakash, M., Chowdhary, N. and **Sunayana** (2011). "*Tour guiding: interpreting the challenges*". Turimos, Vol.6, No.-2, ISSN: 1790-8418 (Print), ISSN: 1792-6521 (online).
- Kumar, S. & **Sunayana** (2011). "*Exploring Human Resource Management Practices in Small Scale Hospitals of Rajasthan*". JM International Journal of Management Research, ISSN Print 2229-4562 Online 2230-8059, Volume-1 Issue-V May 2011.
- Sunayana and Kumar, S., (2014). "An analytical approach to human resource development in tourism sector- A study". Tourism and Cultural Heritage: Issues and challenges, Centre for Tourism and Heritage Research, Department of Commerce, Dayanand College, Ajmer (Raj.), Vol. 1, No. 1, pp. 57-67, ISBN: 978-71-55345-98-5.
- Sunayana. (2016). "Employee Perception about Organizational Culture and Commitment". Asian Journal of Management- Applications and Research, Vol. 7(1) pp. 35-53, ISSN: 2230-8660 (Print), 2230-8679 (Online).
- Sunayana, Parveen, R. & Aslam, A. (2018). "A Comparative Study on Different Styles of Management: A Case of India and China". International Journal of Research in Management & Social Science, Vol. 6(1-5), pp. 185-190, ISSN: 2322-0899.

- Sunayana and Khan, N.A. (2018). *"Factors Affecting Female Expatriates: A Review of Literature"*. International Journal of Research in Management & Social Science. Vol. 6(1-V), pp. 41-47, ISSN: 2322-0899.
- Sunayana and Parveen, R. (2019). "Evolution of Strategic Flexibility and Decision-Making Process: A Conceptual Framework". Asian Journal of Managerial Science, Vol. 8 (1), pp 85-92, ISSN: 2249-6300 (Print).
- Sunayana and Aslam, A. (2019). "Evaluating expatriates' importance for supporting activities using Importance-Performance Analysis". The Research Journal of Social Sciences, Vol 10(6), pp. 487-498, ISSN: 0025-1348 (Print), 2456-1356 (Online).
- Sunayana and Parveen, R. (2019). "Local Residents' Perception Towards Rural Tourism Development: A Study of Rural Rajasthan". International Journal of Research and Analytical Reviews, Vol 6(2), pp. 871-879, E-ISSN 2348-1269, P-ISSN 2349-5138.
- **Sunayana** and Khan, N.A. (2019). "A Qualitative Study of Indian Expatriates Abroad". Indian Management Studies Journal, Vol. 23(1), pp. 63-74.
- Sunayana, and Khan, S.M. (2019). "Trends in Social Entrepreneurship: A Systematic Review", Think India Journal, Vol. 22(14), pp. 1685-1701.

#### **Publications in Conference Proceedings:**

- Kumar, S. & **Sunayana** (2011), *"Revenue Management in Small scale Hotels of Rajasthan: A Critical Appraisal of Pricing Strategy"*, Published in proceeding of National Seminar, CMS, JMI, New Delhi, titled 'Future of Financial Markets', ISBN: 978-81-922331-0-9.
- Sunayana & Kumar, S. (2011), "Awareness of ICT in Small Scale Tourism Enterprises in Rajasthan", Published in proceeding of National Seminar, CMS, JMI, New Delhi, titled 'Future of Financial Markets', ISBN: 978-81-922331-0-9
- Sunayana & Kumar, S. (2009), "Management of Rural Hospitals-Exploring Success", Journal of Commerce & Information Technology, ISSN Print 0972-9550, Vol. No.-9 (Jan-Jun).
- Chauhan, K. & **Sunayana** (2012), "Customer Lifetime Valuation as a Tool for Customer Retention and Mapping Customer Profitability", Proceeding of National Conference, Guru Nanak Institute of Management, New Delhi, titled "Global Economic Scenario" ISBN: 978-81-904635-39, (P.P.-374-381).
- Sunayana & Parveen, R. (2019), "*The Impact of E-Commerce on Organizational Performance of the Indian Travel Agencies*", The Fourth International Scientific Conference on "Tourism in Function of Development of The Republic of Serbia-Tourism as a Generator of Employment organized by University of Kragujevac, Faculty of Hotel Management and Tourism, Vrnjačka Banja, pp. 482-499, ISBN: 978-86-89949-37-7.
- Sunayana & Parveen, R. (2020). "Entrepreneurial Culture in India: A Comparison with the BRICS Economies", in the 3<sup>rd</sup> International Business Conference Proceedings of Würzburg International Business Forum, organized by University of Applied Sciences, Würzburg and Beykent University, Istanbul, Turkey. ISBN: 978-975-6319-53-6, e-ISBN: 978-975-6319-52-9.

# **Chapter Published in Books:**

1	Hait C Employee	II	ICDN N. 070 01
1	Unit-6, Employee	Human Resource	ISBN No. 978-81-
	Training, pp. 70-82 (2012)	Management, Prof. J.K.	8496-316-84
		Sharma, VM Open	
		University, Kota	
2	Unit-7, Employee	Human Resource	ISBN No. 978-81-
	Development, pp. 83-94	Management, Prof. J.K.	8496-316-84
	(2012)	Sharma, VM Open	
		University, Kota	
3	Unit-13, Regulatory	Human Resource	ISBN No. 978-93-
	Mechanisms in Industrial	Management, JMI by Vikas	5259-660-7
	Relation, pp. 349-372.	Publishing House, New Delhi	
	(2016)	_	
4	Unit-14, Dealing with	Human Resource	ISBN No. 978-93-
	Unions and Associations,	Management, JMI by Vikas	5259-660-7
	pp. 373-394. (2016)	Publishing House, New Delhi	
5	Unit-15, Industrial	Human Resource	ISBN No. 978-93-
	Democracy, pp. 395-414.	Management, JMI by Vikas	5259-660-7
	(2016)	Publishing House, New Delhi	
6	Unit-16, Grievance	Human Resource	ISBN No. 978-93-
	Handling and Discipline,	Management, JMI by Vikas	5259-660-7
	pp. 415-428. (2016)	Publishing House, New Delhi	

# **Research Papers Presented in Conferences:**

1	Tourist Satisfaction:	Second Biennial	Centre for	International
	Antecedents & Consequences	International Conference	Entrepreneurship	
		"The Spirit of	and small	
		Entrepreneurship:	business	
		Carrying forward the	Management,	
		Agenda". 12-14 October	MDS University,	
		2007	Ajmer	
2	Relationship between Team	International Conference	Faculty of	International
	working and Patient	on "R3 Rural, Retail and	Management	
	Satisfaction: Result from	Revolution". 26-27	Studies, Institute	
	Small Hospitals in Jaipur	September 2008	of Rural	
		_	Management,	
			Jaipur	
3	Marketing Challenges for	"Indian Civil Aviation	Indian Institute of	National
	Micro, Small & Medium	Sector: Future	Tourism and	
	Tourism Enterprises	Directions". 17-18	Travel	
		January 2009	Management,	
		•	Gwalior	
4	Factors affecting Marketing of	"what's Next?" 1st	Amity Business	National
	Micro, small & medium	National Conference on	School, Jaipur	
	enterprise	Marketing. 22-23	_	
	_	January 2010		

5	Management of Rural Hospital- Exploring Success	"Rural Marketing: The Changing Scenario". 17- 18 February 2010	University Commerce College, University of Rajasthan, Jaipur	International
6	A study on Pricing Strategies with special focus on revenue Management within small scale hotels of Hadoti region	Indian tourism Congress 2 <sup>nd</sup> International Conference 2010 Dubai Convention. 10-13 September 2010	Indian Tourism Congress in Academic Partnership with EAHM, Dubai and Skyline University College, Sharjah	International
7	The Psychometric study of rural Entrepreneurs in Rajasthan to determine their entrepreneurial success	63 <sup>rd</sup> All India Commerce Conference. 1-3 October 2010	Faculty of Commerce, Goa University	National
8	A study of Human Resource Management Practices in small hospitals in Rajasthan	3 <sup>rd</sup> Biennial International Conference on "Entrepreneurship in Growing Economies". 22 January 2011	Centre for Entrepreneurship and Small Business Management, MDS University, Ajmer	International
9	Evolution of Tourism Entrepreneurship in India	10th International Conference on "Emerging Global Trends & Future Challenges in Economic Development, Accounting & Finance". 23 January 2011	Research Foundation & Research Development Association, Jaipur	International
10	A study of Performance Appraisal in small scale hospitals	"Emerging issues in Business Management". 4-5 March 2011	ARYA College of Engineering & IT, Jaipur	National
11	Human Resource in Tourism: Employment Creation	"Tourism and Cultural Heritage of Rajasthan: Issues and challenges". 8-9 December 2012	Centre for Tourism and Heritage Research, Dayanand College, Ajmer	National
12	Factors affecting Tourist Satisfaction	"Tourism and Hospitality Industry: Morden State, 13Problems and Perspective". 11-12 May 2013	Jointly organized by: Graphic Era University, Dehradun and HNB Garhwal University, Srinagar	International
13	Tourism in the age of Globalization: A case study of Indian Tour Guides	"Applications of Science and Technology for Sustaining Tourism and Hospitality Industry: Bridging Theory and	Centre for Mountain Tourism & Hospitality Studies, HNB	National

		Practice". 28-29	Garhwal	
		November 2014	University,	
		November 2014	Uttarakhand	
14	A agent study of understanding	"Changing Sampris of		National
14	A case study of understanding	"Changing Scenario of	Faculty of Commerce, S.S.	National
	Tourist Expectation and	Business Management &	,	
	Perception	Finance in India". 30-31	Jain Subodh P.G.	
15		January 2014	College, Jaipur	
15	Corporate Governance:	National Seminar on	Department of	National
	Expectations and Challenges	"The impact of Politico-	Political Science,	
		Governmental Changes	Jai Narain Vyas	
		on the Administrative	University,	
		System: Expectations and	Jodhpur	
		Challenges in Present		
		Perspective". 6-7		
1(	Detention of Occlificat	December 2014	Constant form	Netie wel
16	Retention of Qualified	National Seminar on	Centre for Mountain	National
	Manager and skilled Labour in	"Inclusive Drive Engine		
	Tourism Industry	of Community-based Ecotourism in the	Tourism and	
			Hospitality	
		Mountainous Himalayas: Guidelines, Policy	studies, HNB Garhwal	
			University,	
		Perspectives, and Development Indicators".	Uttarakhand	
		27 September 2014	Uttarakitallu	
17	A study of current practices of	International Finance	Centre for	International
1/	Financial Inclusion in CSR	Conclave. 28 February	Management	International
	T manetal metusion in CSK	2015	Studies, Jamia	
		2015	Millia Islamia,	
			New Delhi	
18	Role Stress in hospitality	National Conference on	Pacific Institute	National
20	Sector: Impact of length of	"Consumer Behaviour in	of Hotel	1 (00000000
	service on employee's	Hospitality and Tourism	Management,	
	Performance.	Industry" in Association	Pacific Academy	
		with Indian Council of	of Higher	
		Social Science &	Education and	
		Research, New Delhi	research	
			University,	
			Udaipur,	
			rajasthan	
19	Importance and Utility of	International Conference	Centre for	International
	Market Research in Start-ups	on "Marketing in	Management	
	in the context of	Emerging Economies".	Studies, Jamia	
	Technopreneurs	18 February 2016	Millia Islamia,	
			New Delhi	
20	A review of factors	International Conference	Centre for	International
	influencing First Generation	on "Marketing in	Management	
	Entrepreneurship	Emerging Economies".	Studies, Jamia	
		18 February 2016	Millia Islamia,	
			New Delhi	
21	Tribal Tourism: A review of	International Seminar on	Department of	International
	Challenges and Opportunities	"Aadiwasi Tribes of	Political Science,	
		India: Challenges &	Jai Narain Vyas	
		Possibilities". 9-10	University,	
		August 2016	Jodhpur	

22	A comparative study on	2 <sup>nd</sup> International business	CMS, Jamia	International
	different styles of management: A case study of India and China.	and finance conference, 21 February, 2018	Millia Islamia, New Delhi	
23	Factors affecting female expatriates: A review of literature	2 <sup>nd</sup> International business and finance conference, 21 February, 2018	CMS, Jamia Millia Islamia, New Delhi	International
24	Local Residents' Perception towards Rural Tourism Development: A study of Rural Rajasthan	International conference on "Rurality, Ruralism, Rural Tourism: challenges and coping strategies". 15-17 November, 2018	Department of Tourism and Hospitality Management, Jamia Milla Islamia, New Delhi, India	International
25	Repatriate Support System: Review of Strategies, Policies & Practices	First PAN IIT International Management Conference. 30 November-2 December, 2018	Department of Management Studies, Indian Institute of Technology, Roorkee	International
26	Do India's "Best Companies to Work For" Really Worth For? An Intrapreneurial Perspective.	AGBA 16 <sup>th</sup> Annual World Conference on "Business and Entrepreneurship Development in a Globalised and Digitalised Era" 2-4 July, 2019	Academy for Global Business Advancement at Indian Institute of Technology, Delhi	International
27	Trends in Social Entrepreneurship: A systematic Review	International Conference on Volatility Uncertainty Complexity and Ambiguity in Business, 23-24 November 2019	MIET Business School, Meerut and Life Way Tech India	International
28	Self-Leadership during the Times of Pandemic- Perspectives from Management Students	Online International Conference on "New Normal- Corporate and Self-Management in Current Scenario", 17-18 June 2020	School of Management, Gautam Buddha University, Greater Noida	International
29	Assessing the Dark Side of Leadership in Different Work Sectors*	3 <sup>rd</sup> Jaipuria International Management Conference on "Envisioning Business-2030", 17-18 July 2020.	Jaipuria Institute of Management, Indore	International
30	Knowledge Transfer on Return by the Repatriates in the Indian IT Industry	3 <sup>rd</sup> Jaipuria International Management Conference on "Envisioning Business-2030", 17-18 July 2020.	Jaipuria Institute of Management, Indore	International

31	Entrepreneurial Culture in	The 3rd International	Würzburg	International
	India: A Comparison with the	Business Conference	International	
	BRICS Economies	Proceedings:	Business Forum,	
		Small Firm	Beykent	
		Internationalisation and	University,	
		International	Istanbul, Turkey	
		Entrepreneurship, 24 - 25		
		September 2020		

\*Best Paper Award in the track Human Resource

# **Faculty Development Programs Attended:**

S.	Programme Duration with Date	Organized by
No.		
1.	10 days Faculty Development	Indian Institute of Tourism and Travel
	Programme from 20.06.2008 to	Management (An organization of Ministry of
	29.06.2008	Tourism, Govt. Of India)
2.	11 days Faculty Development	National Science & Technology
	Programme on Entrepreneurship from	Entrepreneurship Development Board,
	15.12.2008 to 25.12.2008	Department of Science & Technology,
		Government of India
3.	3 weeks Orientation Programme from	Academic Staff College Jamia Millia
	15.07.2013 to 14.08.2013	Islamia, New Delhi
4.	Advanced Training Workshop on Case	Ivey Business School, Western University
	Writing and Teaching, from May 26-29,	Canada And International Management
	2014	Institute(IMI), New Delhi, India
5.	3 weeks Refresher Programme in	Academic Staff College Jamia Millia
	Commerce and Management from	Islamia, New Delhi
	09.10.2014 to 31.10.2014	
6.	Refresher course in Disaster	UGC HRDC, Jamia Millia Islamia
	Management (interdisciplinary) from	
	July 20 to August 9, 2016	

[SUNAYANA]