



## **Dr. Sabiha Khan (Guest Teacher)**

### **Academic Qualification**

- PhD in Management from Jamia Millia Islamia , New Delhi in 2014
- Masters in International Business Management from Aligarh Muslim University in 2001.
- B.A.History ( Hons.) from Aligarh Muslim University in 1999.

### **Work Experience:**

- Counselor for HR Management courses at Jamia Hamdard University Study Centre, New Delhi in 2007-2009.
- Counselor at Arjun Singh Distance Learning Centre at Jamia Millia Islamia, New Delhi since 2013.
- Guest lecturer at Jamia Millia Islamia since 2010.

#### **Papers Taught:**

Sales Promotion  
Communication  
Business Environment  
Human Resource Management,  
Operation Management  
Industrial Relations  
Management & Organizational Behavior.  
International Business Environment  
Advertising Management  
Personal Selling  
Environmental Science  
Human Resource Development

### **Seminar and Paper Presentations:**

- 3<sup>rd</sup> International Conference on Advancement in Engineering, Applied Science and Management (ICAESM-2017)
- 7th International Conference on Research Trends in Engineering, Applied Science and Management (ICRTEESM-2017)
- Paper Published in IJETSR, Vol.4 Issue 8, August 2017, ISSN 2394-3386. Titled as Influence of Leadership on Organizational Commitment : A study of Senior level Managers in Electronic Media.
- Paper Published in IJETSR, Vol.4 Issue 8, August 2017, ISSN 2394-3386. Titled as Leadership Styles and Organizational Commitment : A study of Senior level Managers in Print Media.
- Paper Published in IJAMR, DOI.10.22192/IJAMR Titled as Relationship between organizational commitment and leadership styles in media industry
- Paper Published in book Global Business Strategies for Sustainability (GLOBUSS), ISBN:978-81-942473-8-8 on A comprehensive Study on Leadership Styles and its Impact on the Organizational Commitment of Media Sales Managers.

### **Project and Training:**

- Developed content module for AJKMCRC, Centre for Mass Communication, Jamia Millia Islamia HRD Project on  
Personal Selling  
Advertising Concepts  
Sales Promotions  
Public Relations  
Export Import Procedures  
Factories Act  
Project Management  
Business Communication
- Attended Short term course on Qualitative Methods in Labour Research, V.V. Giri National Labour Institute, Noida, 2007.
- Attended workshop on Entrepreneurship Opportunities for Students, Jamia Millia Islamia, New Delhi, 2012.
- Faculty Development Program on Advance Research Techniques in Management using SPSS, Centre for Management Studies, Jamia Millia Islamia, New Delhi. 2017

**Language Known:**

English, Hindi and Urdu.

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