



CENTRE FOR MANAGEMENT STUDIES
Jamia Millia Islamia (A Central University)



CORPORATE RELATIONS & PLACEMENTS 2015

Nurturing Skills
to
Success...



Niob Master of
International
Business

Journey Towards Excellence

TODAY

CMS continues to be a heaven for bright minds in the 21st century.

2003

Establishment of Centre for Management Studies.

1962

University Grant Commission declared Jamia as a deemed university.

1935

Foundation stone was laid at Okhla.

1939

Jamia was registered as societies.

1920

Foundation stone of Jamia Millia Islamia laid in aligarh.

1925

Jamia shifted from Aligarh to Karol Bagh, New Delhi.



2	Mission & Vision
3	Jamia Millia Islamia
4	Message from the Vice Chancellor
5	Message from the Director
6	Placement Cell
7	Faculty
9	Visiting Faculty and Board
10	Centre for Management Studies
11	Pedagogy
12	Infrastructure @ Centre for Management Studies
14	MIB - Programme Curriculum
15	Corporate Relations
16	Events and Conferences
17	MIB Publication - Mi'Bytes
18	Corporate Relations & Placements
19	MIB (Second Years)
24	MIB (First Years)
29	Alumni Sparks
30	Alumni Messages

MISSION & VISION

Mission

To become one of the leading business schools of the world by imparting value oriented international business education to develop ethical global business leaders.

Vision

Adopting the standard of education and course of research to build sustainable organization which is sensitive towards society and environment.



Jamia Millia Islamia — One of the most progressive educational institutions of India“
- Rabindra Nath Tagore

JAMIA MILLIA ISLAMIA

Jamia Millia Islamia was founded at Aligarh in 1922 during the Khilafat and Non Cooperation movement in response to Gandhiji's call to boycott government supported educational institutions. Among those who enthusiastically responded to this call were Shaikh-ul-Hind Maulana Mahmud Hasan, Maulana Mohammad Ali Jauhar, Hakim Ajmal Khan, Dr. Mukhtar Ahmad Ansari, Abdul Majeed Khwaja and Dr. Zakir Hussain. These eminent personalities along with some others, founded Jamia Millia Islamia.

Jamia moved from Aligarh to Delhi in 1925. Since then it has been continuously growing, always refurbishing its methods and branching out from time to time to meet new needs. True to the ideals of its founders, it has over the years tried to integrate the physical and mental development of its students. Jamia was made a Central University by an act of Indian Parliament in 1988.



Jamia reflects the original concern of its founders, which was to encourage the indigenous roots of education. It seeks to foster a national cosmopolitan perspective in its academic programs as well as in co-curricular activities. The objective of the University is to disseminate advanced knowledge and provide instructional and research extension facilities in various branches of learning. The University endeavors to provide the students and teachers with the necessary atmosphere and facilities for the promotion of:

- Innovation in education through restructuring of courses, new methods of teaching and learning and leading to integrated development of personality.
- Studies in various disciplines, inter disciplinary studies.
- National integration, secularism and international understanding.

Today, Jamia Millia Islamia is one of the most promising and prominent Central University of India and it has more than 17000 students, 800 full time faculty teachers, 9 faculties, 38 departments and others more than 200 courses.

MESSAGE

Message From The **Vice Chancellor**

Jamia Millia Islamia became a Central University in 1988, since then it has grown by leaps and bounds. Today, the university has more than 20,000 students on its roll and approximately 800 faculty members. The University has 9 faculties with 36 Departments and 27 Centres of Excellence and Research. The University offers more than 225 courses.

The Master of International Business is one of the most prestigious postgraduate programme offered by Jamia Millia Islamia (a Central University).

The students of MIB are put through intensive classroom teaching by the faculty and invited speakers from the industry. Theoretical grinding is further complemented by summer training project in the final year. This makes the training more holistic. We try to groom the personalities of our young students by facilitating interactions with the expert practitioners in diverse fields of international business and management through seminars, industrial visits and colloquies etc.

As the head of the institution, I request you to kindly arrange a visit of your company executive to have a first-hand interaction with our students and give them an opportunity to work in your renowned organisations. I am sure that they would prove to be an asset for your organisation.

I thank you for all your support and look forward to establishing a long term relation with us.



Prof. Talat Ahmad
Vice-Chancellor

From The

Director's Desk

Centre for Management Studies (CMS), Jamia Millia Islamia, New Delhi has completed over a decade of its existence and successfully running MIB, MBA (full time) and MBA (Executive) programmes.

The MIB programme is designed to equip our students with modern management concepts, practices and skills to meet the ever changing challenges of contemporary international business.

The teaching pedagogy at CMS has been dynamically aligned and continuously updated to the needs and aspirations of the industry to ensure that students not only imbibe academic concepts but develop the analytical and decision-making skills to be the leaders in the dynamic world of international business. This will enable our students to be innovative,



creative and competent business leaders in future.

The Centre admits a batch size of 60 students selected from a large number of students through a rigorous process comprising of its entrance examination followed by group discussion and personal interview. The passing out batch in the current academic session comprises of students who are talented and highly motivated. Their diverse backgrounds will provide you with varied options as you seek bright young men and women to join your organization. This diversity has resulted in experiential learning and appreciation of varied cultures and tastes. At CMS, we have developed an environment that ensures rigor, encourages teamwork and expects excellence.

I welcome you to Centre for Management Studies. We feel privileged to invite you to participate in the placement process this year and confident that your organization will benefit immensely from your choice of international business graduates from our centre.

We assure you that your expectations will not only be met, but will far exceed what you had set out for. We look forward to building long-term sustainable and mutually beneficial relationship with your esteemed organization.

Prof. U. M. Amin
Director

PLACEMENT CELL

UNIVERSITY PLACEMENT CELL



Dr. Rehan Khan Suri
Placement Officer

The technological revolution and the forces of globalization have changed functionality of organizations in the recent years. We at Jamia Millia Islamia endeavor to enable our students to move forward confidently; to embrace change rather than follow; to innovate rather than remain stagnant and to initiate rather than respond and thereby to become competent managers and dynamic entrepreneurs in a rapidly changing economic and industrial environment.

We solicit your cooperation in our attempt to create a knowledge society that fortifies the intellectual, physical, mental and spiritual dimensions of individuals for holistic development.

You are cordially invited to our campus to interact with our new age professional managers and assess their skills to assist helping your organization grow perpetually.

CORPORATE PLACEMENT CELL



Dr. Saif Siddiqui
Placement Advisor

Demand for IB professional has risen. Here, I present a set of IB professionals, young, vibrant and academically sound. The tools through which we train our students are EXIM documentation and procedures, International Management, International Business Environment, International Business Laws and Taxation, International logistics, Foreign Trade Policy, International Financial Management, Foreign Language, Operation Research, Global RM, Electronic Commerce, International Marketing Research, International Business Strategy and Computer Applications in IB such as Internet and web designing.

The rigorous class teachings, summer training project in the first year and comprehensive project in the final year, port visit, industrial tour, debate series, IB quiz, continental case analysis, workshop on EXIM documentation, lecture by eminent corporate personalities, alumni network, extracurricular activities are some of the roots through which we mould our students to be ethical international business managers.


Prof. Abad Ahmad
Hony. Chair Professor

Ph.D, MBA (University of Western Ontario, Canada), ITP (Harvard)
 Pro-Vice-Chancellor & Former Dean, FMS University of Delhi
 Executive Director of the Management Development Institute, Gurgaon
 Visiting Professor at the Indiana University USA, University of California, Los Angeles


Prof. U. M. Amin
Hony. Director & Professor

B.E. (Hons.) Chemical Engineering from B.I.T.S. Pilani.
 M.Tech Chemical Engineering from I.I.T., New Delhi.
 MBA (Marketing) from FMS, University of Delhi.
 Area: Strategic Management, Marketing Management, Consumer Behavior


Prof. Furqan Qamar
Professor (On deputation as Secretary General, Association of Indian Universities - AIU)

Former VC, Central University of Himachal Pradesh
 Ph.D. in Financial Control from the University of Lucknow
 AMP from the Clare College, Cambridge on Commonwealth Fellowship
 Area: Finance, Research Methodology


Dr. Amirul Hasan Ansari
Associate Professor

Ph.D, M. Phill, M.A., MSW & P.G. Diploma in Training & Development
 Area: Organizational behavior, Human Resource Management


Dr. P. K. Gupta
Associate Professor

M.Com, Ph.D (Finance) FICWA, FCS, CFA, F-III
 Area: Finance and Risk Management


Dr. Kavita Chauhan
Associate Professor

Ph.D (E-Commerce) from Guru Jambheshwar University, Hisar
 MBA (E-Commerce) from Guru Gobind Singh Indraprastha University
 Area: Marketing, CRM, Advertising, E-Commerce.


Dr. Rahela Farooqi
Associate Professor

Ph.D, MBA from Faculty of Management Studies and Research, AMU Aligarh
 Area: Marketing, Services Marketing, Retail Management.

FACULTY



Dr. Saif Siddiqui
Assistant Professor
Ph.D, M.Com, PGDFM
Area: Finance, Entrepreneurship



Dr. Saiyed Wajid Ali
Assistant Professor
Ph.D. MBA
Area: Product and Brand Management, Management Science, Quantitative Methods



Ms. Rachna Gedam
Assistant Professor
B.Sc, MBA (Human Resource) from Nagpur University
Diploma ISTD, Delhi
Area: Human Resource Management and Organization Behavior



Dr. Taufeeque Ahmad Siddiqui
Assistant Professor
Ph.D, M.Com, MBA from A.M.U Aligarh
Area: Finance and Accounts



Ms. Sunayana
Assistant Professor
B.sc (Bio), MBA (HR) from FMS, MDSU, Ajmer
Pursuing Ph.D.
Area: Human Resource Management and Strategic Management



Dr. S. Veeramani
Assistant Professor
Ph.D (JNU), B. Sc. (Industrial Chemistry), IMM (IB) - International Management, MA (Pol. Sc.)
M. Phil- international Organization, JNU
Area: International Business, Export Import Management, Globalization, Business Environment and Political Economy



Dr. Yasmeen Rizvi
Assistant Professor
Ph. D (Strategic HRM), MBA (HRM & Marketing) from Faculty of Management Studies, AMU
M. Sc. (Bio Chemistry) from Faculty of Life Sciences, AMU
Area: HRM, Strategy and Communication

VISITING FACULTY AND BOARD

**Prof. M. S. Lakshmi**

Former Professor, IIFT

Ph. D (Economics) from Jamia, BA & M.A. (Economics) from DU

Over 46 years of experience in conducting research and training

**Mr. Deepak Goel**

Retired AGM, NTPC Ltd

BE (Mech), MBA from FMS

Member of AIMA for over 25 years, Accredited Management Teacher of AIMA since 1996

Area: General Management, Strategic Management, Production & Operation Management, Marketing Management and Business Law

**Dr. Abdul Manazir**

Adj. Professor (IBS Gurgaon)

B. Sc (H) and M. Sc (Physics) from Jamia Millia Islamia

M. Sc. (Computer Science) from Jamia Hamdard, B Tech (IT) from SHIATS, Allahabad.

Over 10 Years teaching experience in teaching B. Tech, M. Sc., MBA and MIB students.

**Prof. Attam Parkash**

International Business Consultant

Former Joint Chief, TDA and Commonwealth Trade Adviser for several countries.

Holds Law degree, Masters Degree in Economics, Management in Marketing Research-Harvard School of Business Administration

Area: Marketing Research, Marketing Management, Business Environment, Export Promotion, Trade Information Systems and services

BOARD OF MANAGEMENT

External Experts:

1. **Prof Abad Ahmad** – Pro-Vice Chancellor and former Dean, Faculty of Management Studies, University of Delhi.
2. **Mr. Peter Toghille Hassan** – Advisor, FICCI, New Delhi.
3. **Prof. S. Neelamegham** – Former Dean, Faculty of Management Studies, University of Delhi.

Internal Members:

1. **Prof. M. Shakeel** - Dean, F/o Engg. & Technology, JMI.
2. **Prof. Sharfuiddin Ahmad** - Dean, F/o Natural Science, JMI.
3. **Prof. M. Shafiq** - Dean, F/o Social Sciences, JMI.

CENTRE FOR MANAGEMENT STUDIES

A panoramic view of the business environment in the country highlights many prospects. The coming age of management education has been indispensable. Steady growth in the numbers of qualified and well trained management professionals is a requisite. Jamia Millia Islamia, an institution of sustained legacy can not stay back. The University in order to respond to the ever-increasing demand for quality MIB programme established an autonomous Centre for Management Studies approved by the Executive Council of the University. The University has constituted an Advisory Committee under the chairmanship of the Vice-Chancellor with prominent academicians and professionals in management and business education as members to oversee and guide the programme of the Centre. The Centre for Management Studies presently offers four courses of study viz. MBA (Full time), MBA (Executive), MIB and PhD in management. Each degree course offered at CMS has been carefully designed to achieve set targets, that include educating the student as regards the market updates along with the trends that have for long been followed.

In today's global business environment there is an increasing need for people who understand business and can service international clientele. The Master of International Business degree is a postgraduate business degree with a global outlook. It provides a global perspective of key business disciplines with cores studies undertaken in finance, accounting, marketing and economics to gather with a range of business disciplines, including management and management philosophy, service relationships and logistics.

MIB students add further academic depth to their qualifications. The unique insights of teaching staff with practical experience and the structure of the courses themselves make them ideal for students wishing to pursue careers with multinational organizations.

In the era of Globalization, the MIB Program sets a new path for companies to become global and touch every path of success. A pertinent question is why should companies choose MIB over others? MIBians are well trained in knowledge, skills and attitude for becoming professionals with specialization in global business.

MIBians are well acquainted with all areas of international business. The leadership schedule of MIB Programme is so well arranged that the students get the practical knowledge of the corporate world and also give the opportunity to show their potential.

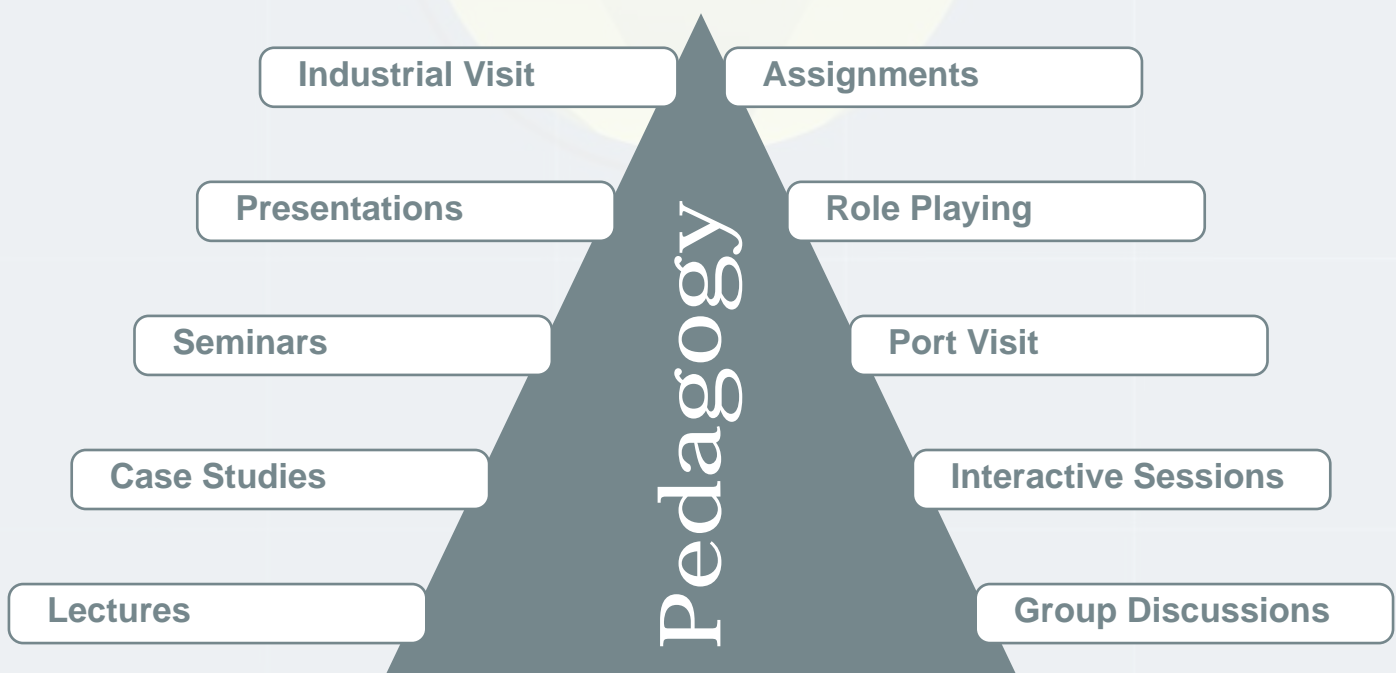


MIB adheres to high academic standards. The program is structured after a close interaction with corporate stalwarts to meet the rapidly evolving requirements of the global economy.

Appreciating the pace of changes in global business world over, the course structure of MIB is constantly updated in line with the changing needs of the industry. Throughout the program, students are given the opportunity to enhance their conceptual, analytical and communication skills.

To meet this end, we use lectures, tutorials, case studies, seminars, business games, and other modern techniques of imparting education. Apart from semester-end examinations, the performance of the students is assessed on the basis of classroom participation, preparation of periodic projects and presentations, mid-term tests and business quizzes.

Besides the permanent faculty, the expert guest faculty comprising specialists is drawn from various business enterprises, research institutions and universities. Recognizing the need to expose students to real life challenges, a number of corporate interaction sessions are scheduled throughout the program period along with port visit, industrial visit and ICD visit.



CENTRAL LIBRARY

The students of MIB have full-fledged access to one of the best managed library. Stocking a rich collection of over 3.28 Lacs books and bound volumes of periodicals, about 2500 manuscripts, 200 microfilms, and subscriptions to 440 journals in all major disciplines, the Central Library caters to the academic needs of the University students, staff & research scholars. The collection consists of books, periodicals, pamphlets, manuscripts, photographs & Electronic Resources.

The library has fully computerized its most actively used collection, which is now available to users through OPAC (Online Public Access Catalogue) with network access across the campus-wide LAN.



CMS LIBRARY

The CMS Library fosters intellectual growth and advances the mission of CMS by supporting excellence and innovation in education and research, managing and delivering information, and partnering to develop and disseminate new areas of management studies. The library is equipped with a diverse collection of books and business journals to keep the students updated and well informed.



COMPUTING FACILITIES

Students have access to state-of-the-art computing facilities supported by an array of peripherals such as high speed internet connectivity, laser printers, copiers and scanners. The computers are equipped with various management information system softwares for better clarity and comprehensive training of management concepts among students.



SEMINAR HALL

The institute has a well-equipped, fully air-conditioned seminar hall with complete audio-visual facilities for conferences, guest lectures, meetings and corporate interaction. It has been the venue of numerous industrial interactions, brainstorming sessions and memorable learning experiences.



FOR MANAGEMENT STUDIES

ANSARI AUDITORIUM

The Ansari Auditorium is Jamia's one-stop destination for all cultural activities. With a seating capacity of more than 500, the Ansari Auditorium has played host to a myriad of lectures by eminent speakers, annual fests, theatrical performances and film festivals.



CAFETERIA'S AND FACILITIES

With a number of cafeterias on the campus, students have multiple options to choose from. The cafeterias provide hygienic food at very reasonable rates. Needless to say, they are popular hangouts for the students and serve as a platform for interaction among students from different disciplines.

SPORTS AND HEALTH FACILITIES

Jamia Millia Islamia is known for promoting sports and games among the student youth. Jamia offers sports facilities in games such as Badminton, Cricket, Foot-ball, Hockey, Basket-ball, Table tennis, Boxing, Handball, Athletics and Shooting etc. Jamia offers special concessions and relaxation in admissions to outstanding sports persons.

The Jamia Sports Complex is the centre for all sports activities. World class sports facilities and equipment are provided to the students here. The university boasts of the Bhopal Cricket Ground that has been the centre stage for events like the Women's Cricket World Cup and has produced stalwarts like Bishen Singh Bedi and Virender Sehwag.



HOSTEL FACILITIES

The university has 7 hostels for boys and 4 hostels for girls. The hostel rooms are fully furnished. The hostels provide facilities such as 24 hour internet facility, Library-cum-Reading Room, Common Room, Recreation Room, playground, RO Purifiers, Dining Hall, 24 hour Power Backup, Telephone facilities, etc.

Students from diverse cultures and ethnic backgrounds live together thus creating a strong base of values and integrity among the students.

MIB - Programme Curriculum

In the age Neo - Liberal Economy India has emerged as an integral part of the world economy. Many Indian corporation now operate abroad and several MNC's have Indian set-ups. This has created a strong demand for well educated professionals who can go beyond managing needs of domestic business and work effectively and efficiently in differing and continually changing International environment.

As a consequence; knowledge of International Business Operations is now an essential component in the global corporate. The Masters of International Business (MIB) programme is designed to provide a through knowledge of International Business with emphasis on the implications of International Business and the specialization required in carrying out business activities across national frontiers.

Semester-I

MIB 1.1 -
Management Concepts
and Organizations Behaviour

MIB 1.2
Business Environment

MIB 1.3
Managerial Economics

MIB 1.4
Statistical Analysis

MIB 1.5
Financial and Cost
Accounting

MIB 1.6
Marketing Management

MIB 1.7
Financial Management

Semester-II

MIB 2.1 -
Accounting for Managerial
Decisions

MIB 2.2
Computer
Application in Business

MIB 2.3
Foreign Trade
Policy

MIB 2.4
International Business
Environment

MIB 2.5
International Marketing

MIB 2.6
International Marketing
Research

MIB 2.7
Foreign Languages-I

Semester-III

MIB 3.1 -
Operations Research

MIB 3.2
International
Logistics

MIB 3.3
Foreign Languages - 2

MIB 3.4
Services Marketing and
Customer Relationship
Management

MIB 3.5
E-Commerce

MIB 3.6
Export-Import
Procedure &. Documentation

MIB 3.7
Training Report &.
Presentation

Semester-IV

MIB 4.1 -
Strategic Management

MIB 4.2
Thrust Products and Markets

MIB 4.3
International Management

MIB 4.4
Internet and Web Designing

MIB 4.5
International Business Laws
and Taxation

MIB 4.6
International Finance

MIB 4.7
Project Report and
Viva-Voice

CORPORATE RELATIONS

CMS saw a phenomenal placement season in year 2014, thanks to the continued support of the corporate world. It is their faith and belief in us that has propelled new heights. The batch of IV semester students received offers from leading organizations in areas as diverse as banking, Information Technology, International Trading, Logistics, Marketing and Marketing Research.

The highest Package offered was 8.5 Lakhs and average package was Rs. 4.5 Lakh.

The summer training scenario too was bright, with II semester students receiving offers from both established organization, PSU's and Private Firms. With their dedication, commitment and hard work and continuous support of the corporate sector the students are striving hard to achieve new laurels, both for themselves and for companies who invest their time, energy and most importantly, place trust in them.



Corporate Interaction



MIB Jamia invites experts from the corporate sector for interaction, which enhances the students understanding and knowledge. The industries which are more into international trade, and logistics, business laws are visiting our campus to share their views with our students. In the recent years corporate personalities from MNCs, Finance Companies, public sector undertaking have interacted with our students, such as Mrs. Shanta Rao, DGM- ITD, SAIL and Mr Mukesh Rihal GM, India Operation, Yusen Global



EVENTS AND CONFERENCES



Business Line Club Seminar- Campus Interface to the corporate world.

Third International Conference by ASSOCHAM on Modernization of Indian Railways.

Industry Institute Interaction Initiative, Friendly Cricket Match VC XI vs NHRDN XI

Aalen 2014- An annual Management Fest organised by Centre for Management Studies



Lecture on Employee Retention by A.D Burman (G.M – HR Maruti Udyog)



National Conference on Management Challenges in the new Era : Strategies for Success

Annual Sports Meet(MIB vs MBA)

Industrial Visit to Maruti Suzuki.

International Conference on "An Alternate Globalization from South: Dynamics of International Business and Finance in Emerging Economies



Mi'bytes is a monthly news letter of the MIB family of Jamia Millia Islamia,. It is the intellectual output consists of business articles, interviews of the corporate personalities experiences in the corporate world, quotes and many more. It gives rich dividends of knowledge and information. This newsletter carries an eclectic mix of business related topics and exposure of the corporate world. It is the step from the students of MIB that has transverse another inch in their triumph. Mi'bytes gives an enriching experience and helps the students in overall learning by contributing articles in it.

VOLUME 3, ISSUE 3
AUGUST 2014

MASTER OF INTERNATIONAL BUSINESS
CENTRE FOR MANAGEMENT STUDIES
JAMIA MILLIA ISLAMIA

MI'BYTES BUSINESS LETTER

PAGE 1

TIGER CHASING DRAGON

INSIDE THIS ISSUE:

- Tiger chasing dragon 1
- Corporate speak 2
- Quick bytes 3
- Quote for the month 4

Tiger chasing dragon

To understand develop- the economy. Hence the ment and why some so- fact that China's economy cieties take off and others have succeeded poses a ma- do not and why, from a per- jectual challenge to leat of nations caught in mainstream economies.

Corporate speak

a poverty trap, and und- dly, books, such, you must be prepared to look at the difference in each society, to search in the needs and wishes of a nation's economic, social and institutional structure. In crafting effective policy for development, we must not be prepared to single out of what a nation should do.

Quick bytes

Despite major moves to liberalize the economy since 1978, China remains one of the most state-owned economies of the world. Its political and institutional setting is much more socialist than India's. If with that setting intact, its economy had failed, it would not be unreasonable to expect that economies would upbraid China's competence as a textbook demonstration of what that kind of polity does to

Quote for the month

There is only one boss: The customer. And he can fire everybody from chairman on down, simply by spending his money somewhere else."

—Sam Walton

Cont...from page 1

TIGER CHASING DRAGON

able in most nations. The of creating room for dif- ferent kinds of contracts of activities and sup- port- like "getting day", between workers and vision of financial con- which required that on the employees, the effort is glamorous, the indu- 11" of every month, gov- to as the law to impose fine of new technology, armed officials would go certain times scope-improvement to credit out all over the city to tell money.

STUDENT EDITORS

Sahar Shalque Apni
Anshul Jain
Mayank Jain

INTERVIEW BY

Sahar Shalque Apni

PAGE 4

MASTER OF INTERNATIONAL BUSINESS
CENTRE FOR MANAGEMENT STUDIES
JAMIA MILLIA ISLAMIA

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QUOTE FOR THE MONTH

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MI'BYTES BUSINESS LETTER

PAGE 1

Logistics – Two faces of the same coin

INSIDE THIS ISSUE:

- Logistics – Two faces of the same coin 1
- Corporate speak 2
- Quick bytes 3
- Quote for the month 4

Logistics – Two faces of the same coin

Logistics is quite an old concept. It has become more efficient only after the year 1940, globally. The capital meaning of Logistics refers to the management of the flow of resources between the point of origin and the point of consumption at right time and in right place, at the right time and at the lowest cost.

Corporate speak

The compound annual cost for logistics in India is estimated to be around 14% of the GDP, and out of this USD 1.46 trillion in logistics cost (i.e., about 50% of the total cost) is accounted in the transportation sector (road is common of two modes, followed by a smaller or a transport company, freight forwarding, mail, warehouse operations, customs brokers, etc.), and slightly more than 1% is accounted by the operational cost. It is not as easy as it is perceived that the logistics industry in India is in a multi-stage. However, the industry is growing at fast pace and it looks like, and there is a lot of scope for

Quote for the month

There is only one boss: The customer. And he can fire everybody from chairman on down, simply by spending his money somewhere else."

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Logistics – Two faces of the same coin

There is lack of skilled and knowledge- all in response in the logistics sector.

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INTERVIEW BY

Sahar Shalque Apni

PAGE 4

MASTER OF INTERNATIONAL BUSINESS
CENTRE FOR MANAGEMENT STUDIES
JAMIA MILLIA ISLAMIA

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QUOTE FOR THE MONTH

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INTERVIEW BY

Sahar Shalque Apni

CORPORATE RELATIONS & PLACEMENTS

The corporate relation cell is an interface between the corporate world and the students, which helps them to make better and informed career choices. It maintains and upgrades database of the corporate world facilitating the decision making process for the student. The cell manages and facilitates all on campus recruitment process including pre-placement presentation by potential employees to highlight the issue, expectation and professional opportunities unique to the company and industry.

Duferco



IDBI BANK



WNS

Extending Your Enterprise

RBS
The Royal Bank of Scotland

HIND
GROUP



Indiabulls



OLYMPUS
Your Vision, Our Future



MERCER



PEPSICO

INTEROCEAN



EVALUESERVE
Your Global Knowledge Partner

ASSOCHAM
INDIA

Capgemini
CONSULTING TECHNOLOGY OUTSOURCING

HYUNDAI GLOVIS

AMERICAN EXPRESS

DB SCHENKER

ICICI Bank

HITACHI
Inspire the Next

HDFC BANK

We understand your world

ERNST & YOUNG
Quality In Everything We Do

Su-Kam
powered by innovation

AGRI-WATCH
Tractor & Plant Immobiliser

Reliance
Industries Limited

MIB (Second Year)



Ahmed Iqbal

Qualification : B.Com (H)
Summer Training : Dhampur Sugar Mills Ltd.
Project Title : Employee Satisfaction Regarding Payroll System

Email : ahmad.iqbal2008@gmail.com



Ahsan Hashmi

Qualification : B.Com (H)
Summer Training : Bajaj Allianz
Project title : Sales and Documentation

Email : ahsanhashmi52@yahoo.com



Amit Kumar

Qualification : M.Com
Summer training : Sanskriti Export House
Project title : International Marketing Research for Woollen Garments in Sweden

Email : talenthunt147@gmail.com



Ankit Satish Kaushik

Qualification : B.Sc (H)
Summer training : EXL services pvt ltd
Project title : Capacity Addition in Euro zone for one client American Express

Email : ankitkaushik@live.com



Arshad Ali

Qualification : B.Sc
Summer training : International Business Alliance
Project Title : Import Potential of Aluminium

Email : arshadisbusy@gmail.com



Azmat Ali

Qualification : BBA
Summer training : CocaCola
Project title : Perception of Retailer about Red

Email : aazmatali786@gmail.com



Dhruv Saxena

Qualification : B.A. Economics(H)
Summer Training : Agro Tech Foods Ltd.(an affiliate of Conagra Foods Ltd.)
Project Title : Sweet Ready- To-Eat (RTE) popcorn

Email : dhruvsaxena92@yahoo.com



Ehab Ashraf

Qualification : BBS
Summer Training : Tata Motors Ltd
Project Title : Prepared a Strategy to Penetrate Captive Customers

Email : ehab_ashraf3@yahoo.com+



Enkhmend Amgalan

Qualification : BBA
Summer training : Euro Electronics Co.Ltd
Project title : Marketing research and promotion

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Ertiqua Haque

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Resumes ☐ Pre-placement Talks ☐ Written Test(s) ☐ Interview ☐

Any other, Please Specify

Whether lodging Facility required (if yes, please inform at least 15 days before your visit)

Yes ☐ No ☐

Signature with Official Seal





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