ASSIGNMENTS

BCIBF (Defence- Distance Mode)

(Academic Session 2020-21)

INSTRUCTIONS

The students are required to read carefully and follow the instructions given below-

- Submission of one complete Assignment in each course of the programme is compulsory.
- Completed Assignments on prescribed Assignment Booklets or on A4 sheets with the required details are to be submitted online in pdf format through Google Classroom (BCIBF -Defense class). The link for the google class is sent through email.
- Write your name, roll number, contact number and other details as required on the cover page of Assignment Booklet.
- Write your name and roll number on top of every page of the assignment.
- For your record keep a copy of your Assignments.
- Please go through your programme guide carefully for further details.

Course Title: Principles of Business Management

Session: 2020-21

Max. Marks: 30

Note: Attempt any 3 questions. All questions carry equal marks

- 1. Discuss the nature and importance of Management.
- 2. Discuss the concept, importance and types of planning.
- 3. Define motivation. Discuss any three theories of motivation.
- 4. What is the need for change management? Give examples.
- 5. Write short note on any two of the following
 - a. Staffing
 - b. Directing
 - c. Leadership
 - d. Control

Session: 2020-21

Max. Marks: 30

Note: Attempt any three of the following five questions. All questions carry equal marks.

- 1. Pass the Journal Entries and post in the ledger for the following business trasactions.
 - a. Started Business with Cash Rs 5,00,000
 - b. Purchased Machinery for cash Rs 2,00,000
 - c. Bought Goods from Ajay & Sons Rs 50,000
 - d. Sold goods for cash Rs 20,000
 - e. Cash deposited in Bank Rs 1,00,000
- 2. Ramesh keeps his books under single entry system. His assets and liabilities were as under:

	March 31, 2020	March 31, 2021
Cash	50,000	40,000
Sundry Debtors	500,000	6,00,000
Stock	4,50,000	4,00,000
Plant & Machinery	8,00,000	8,50,000
Sundry Creditors	2,00,000	2,50,000

He introduced new capital of Rs. 2,00,000 during 2020-21. He withdrew Rs. 25,000 per months for his household expenses. Ascertain profit/loss for year ended on 31 March, 2021.

- 3. Discuss Various methods of depreciation with examples.
- 4. Calculate cash price of an asset if cash down payment is Rs. 800, First year Installmnt is Rs. 400, second year installment Rs. 300 and third year installment is Rs. 700. Interest charged @ 6%.
- 5. Write short notes on:
 - a. Partnership deed
 - b. Garner vs Murray Rule

Course Title: Business Regulatory Frame

Course Code: BCIBF-104

Session: 2020-21

Max. Marks: 30

Note: Attempt any three of the following five questions. All questions carry equal marks.

1. What is 'capacity to contract'? Discuss in detail the legal provisions of law relating to minor's agreements.

2. What do you understand by 'Discharge of a contract'? What are the various modes by which a contract may be discharge?

3. Distinguish between indemnity and guarantee. Discuss the circumstances under which a surety is discharge from his liability.

4. Discuss the remedies available to an unpaid seller against the goods and against the buyer personally under the Sale of Goods Act, 1930.

5. Write short note on **any two** of the following:

a) Registration of Partnership.

b) Quasi Contract.

c) Agency by Ratification.

d) Void and Voidable Contracts.

Course Title: Introduction to Business Finance

Session: 2020-21

Max. Marks: 30

Note: attempt any 3 questions. All questions carry equal marks.

- 1. What are the objectives of financial management? Discuss the functions of finance.
- 2. What do you mean by over and under capitalization? Write their causes and remedies.
- 3. Discuss the relationship between dividend payout and value of a firm.
- 4. Discuss various methods of Capital budgeting.
- 5. Write short notes on **any two** of the following:
- a. Walter Model
- b. SEBI
- c. Cost of retained earnings.

Course Title: International Marketing

Session: 2020-21

Max. Marks: 30

Note: attempt any 3 questions. All questions carry equal marks

- 1-Discuss the concept, nature and importance of international marketing.
- 2- What are the important aspects of international marketing identification? Explain
- 3- Discuss the international pricing process and methods.
- 4-State some of the major problems confronting an international advertiser.
- 5- Write short note on any two of the following:
 - a) International distribution channels
 - b) Exim Policy
 - c) Selection of Foreign Sales Agent
 - d) Market selection

Course Title: International Business Environment

Session: 2020-21

Max. Marks: 30

Note: attempt any 3 questions. All questions carry equal marks

- 1. Briefly discuss the nature and theories of International Trade.
- 2. Examine current trends and issues in international trade.
- 3. Discuss the parameter of regional economic integration
- 4. Discuss the functions of International Monetary Fund (IMF).
- 5. Write short note on any two of the following:
- a) SAARC
- b) NAFTA
- c) ASEAN
- d) WTO